



# Platech

Platelet Technologies

# WE ARE PLATECH



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WE MAKE  
hPROTEINS!

...for life sciences and  
biomedicine industry.

First, we harvest human  
growth factors from  
human cells.

We are now targeting many other  
human proteins that **cannot or are  
complex to produce...**



# CHALLENGES IN HUMAN PROTEIN BIOPRODUCTION

- Current platforms make proteins for **R&D and clinical trials that look human, but are not.**
- In the niche of **difficult-to-express proteins** (DhPs), we need a better solution: authentically human proteins.

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**1<sup>st</sup> Fase**

In vitro R&D  
Cell Culture

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**2<sup>nd</sup> Fase**

Pre-clinical R&D  
Primary cells and Animals



**3<sup>rd</sup> Fase**

Clinical Assay  
Patients

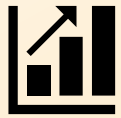
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**4<sup>th</sup> Fase**

Biomanufacturing  
Platform Bioprocess

## DIFFICULT-TO-EXPRESS HUMAN PROTEINS



Scalability & Consistency

02



Biologics Precision

04



Sources & Platforms

Nonhuman resources cause inconsistency, forcing **2-3 extra experiments or costly products, leading to 60-100% excess.**

03



Costs

**30%** Laboratory Budget, representing over **\$65 billion globally** in lost control of cell culture.

01

Introducing a

**NEW MEGAKARYOBLASTIC  
PLATFORM**

TO PRODUCE

**DIFFICULT-TO-EXPRESS  
HUMAN PROTEINS!**

**NEW MEGAKARYOBLASTIC PLATFORM**  
TO PRODUCE  
**DIFFICULT-TO-EXPRESS HUMAN PROTEINS!**

**A NEW HUMAN-BASED BIOTECH CELL PLATFORM**

**TRL 7**  
Production tested at semi-industrial level

- ✓ **READY FOR INDUSTRIALIZATION**
- ✓ **ALIGNED FOR PARTNERSHIP.**
- ✓ **UNIQUE R&D ENGINE**

# OUR FIRST PRODUCTS...

## N4CELLS

HUMAN GROWTH FACTORS FOR CELL CULTURE

## MEGAPROT

HUMAN RECOMBINANT PROTEINS  
(THE HARD ONES)



- **We solve the pains:** consistency, safety, cost, and precision.
- Our proteins deliver human-grade performance with **up to 15× lower cost** and **10× higher efficiency** than current alternatives.
- Also, Platech operates a **CRO platform** for on-demand production of complex human proteins.

GLOBAL  
VALIDATIONS:

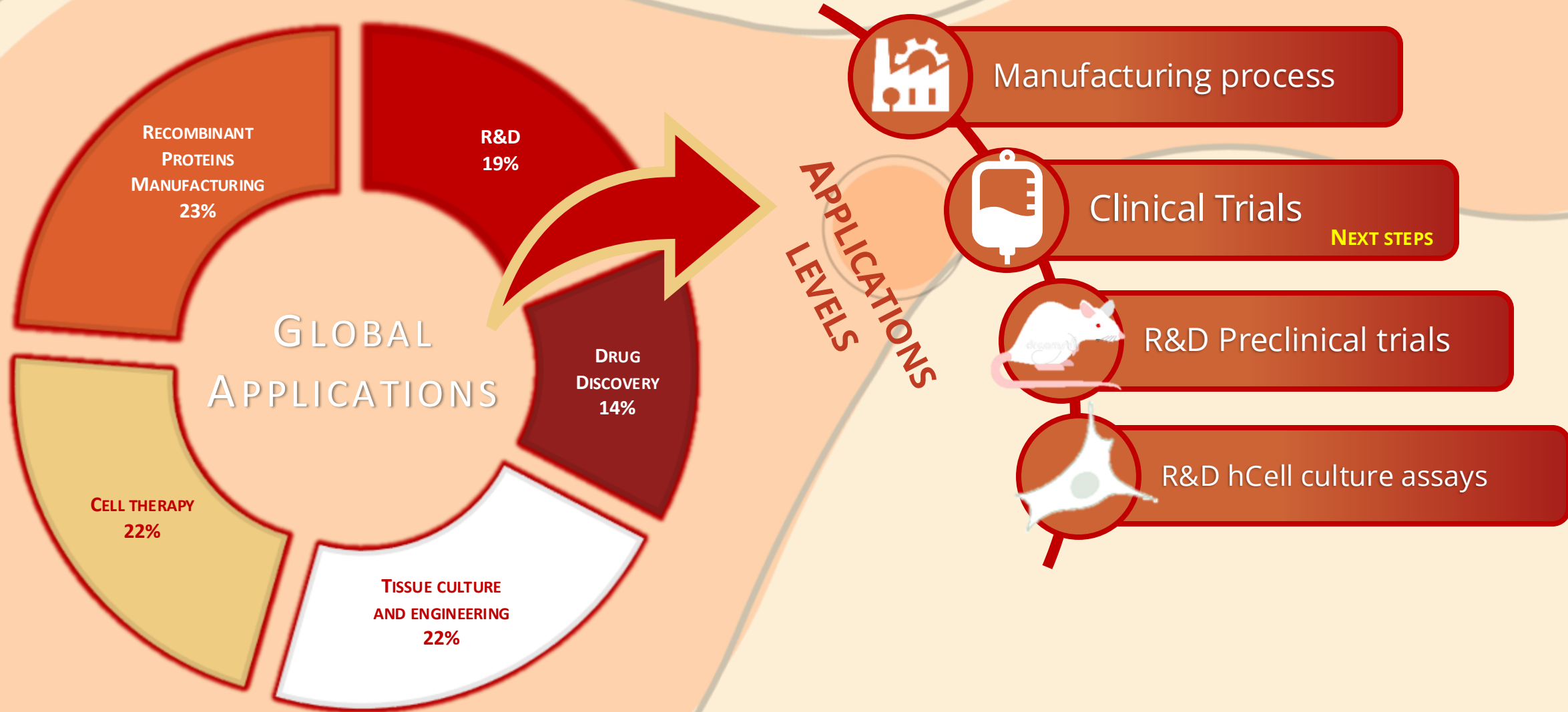


(IN PROGRESS)

COMMERCIAL  
TRACTION:  
(EARLY ADOPTERS)



# IN THIS CONTEXT, THE PROTEINS MANUFACTURED AT PLATECH ADDRESS THESE CHALLENGES ACROSS DIVERSE GLOBAL APPLICATIONS



# Target Market – Impact in Multiple Markets

Expand



Our  
Market  
Reach

\$54 bn

\$30,5 bn

\$8,5 bn

## TAM

Human proteins for cell culture, biomanufacturing, primary cells, and stem cells.

## SAM

Consider the market for human proteins for use in experimentation and treatment of human cells.

## SOM

Consider specifically human growth factors, in mix or recombinant type, for use in cell culture,

# BUSINESS MODEL STRATEGY

TO REDUCE RISKS AND APPROACH THE INDUSTRY

**We aim to generate purchase orders and validate the technology to license our products. Beyond licensing, there's industry interest in our growth factors and in operating as DhP suppliers — supported by our plan to establish a parallel manufacturing line and on-demand CDMO-like services.**

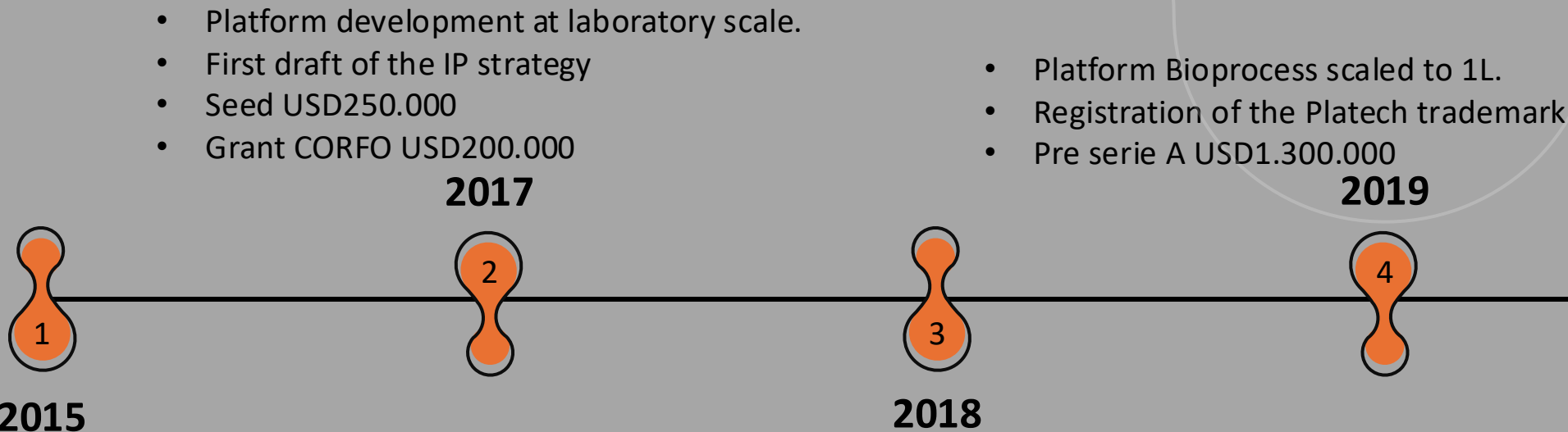
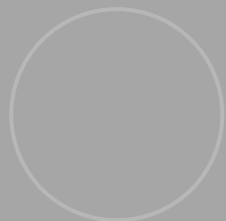
Merck – Cytiva – ThermoFisher –  
Sartorius - Others

# TIMELINE

History and  
Trajectory

# TIMELINE

## History and Trajectory



- On December the 29th we founded Platelets Technologies in Santiago of Chile.
- Pre seed USD20.000
- Grant CORFO 35.000

- Platform development at laboratory scale.
- First draft of the IP strategy
- Seed USD250.000
- Grant CORFO USD200.000

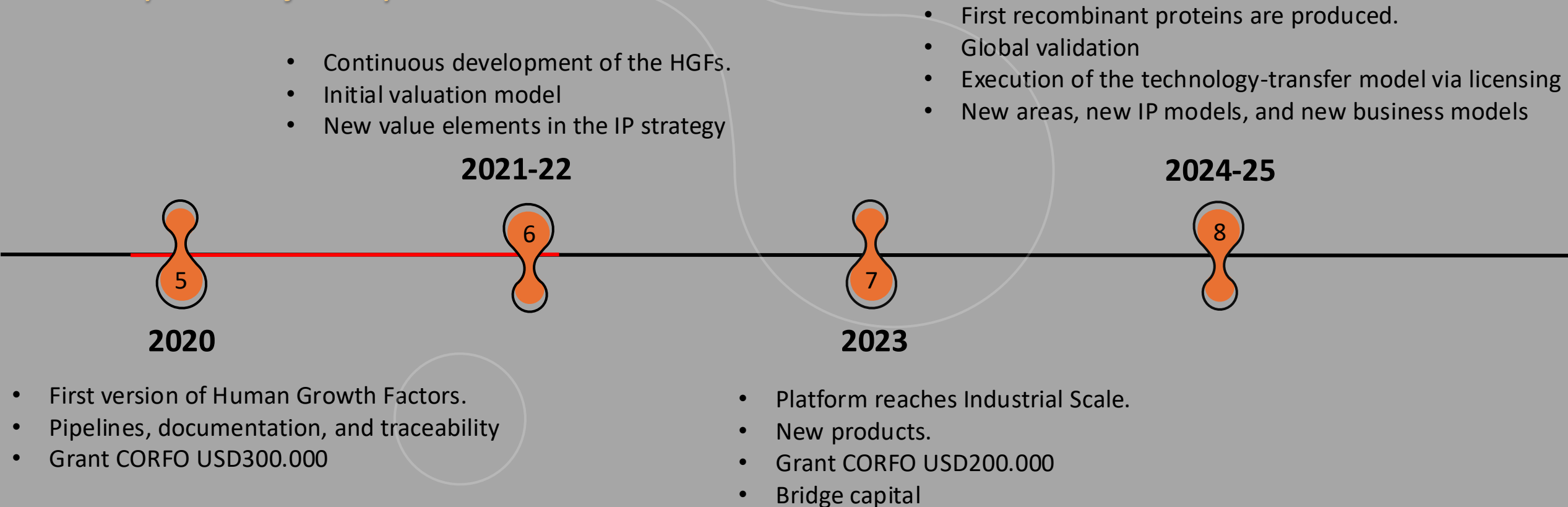
- Platform Bioprocess scaled to 1L.
- Registration of the Platech trademark
- Pre serie A USD1.300.000

- Platech facilities are finished.
- Identification of value elements for trade secret protection and patenting.
- Business model validation.



# TIMELINE

## History and Trajectory



THANK  
YOU!



Platech  
Platelet Technologies

# GROUNDBREAKING INNOVATIONS ARE TAKING SHAPE AT PLATECH

JOIN US NOW AND HELP DRIVE THE NEXT  
SCIENTIFIC LEAP!



**Platech**  
Platelet Technologies

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